

» TECHNICAL SERVICE & DEVELOPMENT MANAGER – PU LAMINATION ADHESIVES (M/F/D)

WHO ARE WE?

PLIXXENT offers innovative polyurethane-based technologies. As a specialist for standard solutions and customized systems, we accompany our customers along the entire value chain – from initial consultation to after sales support. In-depth know-how in the development, production and processing of polyurethanes, flexibility in the procurement of raw materials and a European team with decades of experience make us a reliable, high-performance partner – and an attractive employer with a wide range of career opportunities.

WHAT WILL YOU DO?

Based in Central or Northern Europe you will be responsible for the Europe-wide technical assistance and support to our salesforce and clients, focusing on the Pure-Flex range of lamination adhesives and ink media, sold primarily to the flexible packaging market, but also for more general decorative packaging and industrial applications.

- You will be the go-to contact for your colleagues from the sales team regarding technical troubleshooting at customers' sites.
- You will be responsible to provide training and processing guidance for our Pure-Flex products to your colleagues from the sales team and to customers.
- Together with the R&D teams you will solve the technical issues of our clients.
- With your technical expertise, you will guide the responsible Account Manager Sales to the right solution for our client.
- In alignment with the responsible Account Manager Sales, you will lead the technical implementation and approval process for our Pure-Flex products at our clients.
- At our customer site, you will optimize the processing parameters and the final properties of our Pure-Flex adhesives.
- Together with the R&D colleagues, you will be responsible to implement the needed formulation adjustments to meet the requirements of our clients.
- Support customer trials aimed at gaining new business.
- Based on market information gained from customer visits, propose new products / necessary properties to expand and improve the product portfolio.
- Use your knowledge about the products to identify, together with the Sales colleagues, business opportunities in new market sectors.

WHAT ARE WE LOOKING FOR?

- At least 5 years' experience in a technical sales / business or product development role in the film lamination / flex-pack adhesives industry
- Fluent (oral and written) in English. Additional languages are also of value.
- A suitable scientific (materials or polymer science) qualification would be beneficial
- Enjoy working in an international company



WHAT DO WE OFFER?

A state-of-the-art working environment and all the advantages of a medium-sized, international company in start-up mode. PLIXXENT offers freedom to contribute your own ideas and take on responsibility. PLIXXENT cultivates a collegial atmosphere and work in a project-oriented manner. At PLIXXENT there are numerous opportunities for further career development, also in our other European countries.

DO YOU WANT TO JOIN OUR TEAM?

We are looking forward to your application. Please send your application together with a cover letter and your salary expectations as a PDF file to career@plixxent.com.



APPLY NOW!